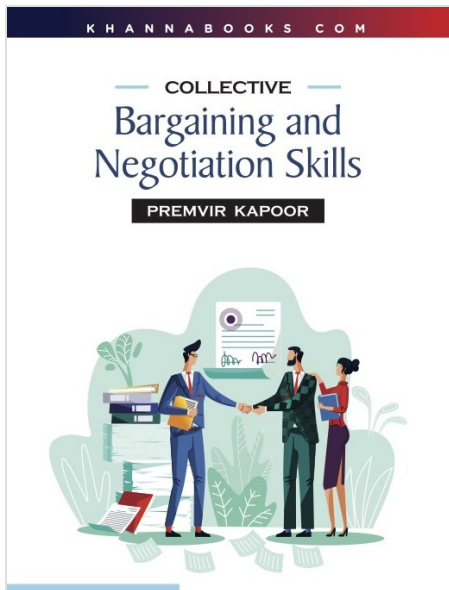




Collective Bargaining And Negotiation Skills

by Premvir Kapoor

ISBN-13	9789374540886
ISBN-10	9374540886
Edition	First
Format	Both
Publishing Year	2026
Categories	New Arrivals, Management Books, Book Store
Original Price	₹298.00
Discounted Price	₹223.50
Stock Status	In Stock (2 available)

Description

Collective Bargaining And Negotiation Skills Collective Bargaining and Negotiation Skills has globally become a much discussed issue with economic conditions continuing to be uncertain complexity of business increasing many bold, competitive pressures mounting organizations becoming flatter by each passing day, managers have a tough balancing act to do one side they have a challenge of managing the needs, aspirations and emotions of their people, on the other side they have to negotiate from every stakeholder , the very best for their organization collective bargaining and negotiate are two very important and much needed skills for todays managers. the book test provides the readers a unique resource for continuing self-development. The book aims to fulfill the need of management students and also for the practitioners as a reference manual to help them upgrade their knowledge and skills with the right attitude. Both students in an academic setting as well as management practitioners will benefit from the text.

About the Author(s)

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